

Getting to know SkillBank

Competency Based Hiring for fairer, faster talent acquisition

Why is Competency Based Hiring better?

- **A fairer, more impartial and consistent approach to candidate selection**
 - Uses standardized job competency data instead of applicant resumes
- **Aligns your hiring strategy with your business strategy**
 - Hire for the competencies needed to achieve business goals
- **Improves your talent acquisition campaign KPIs**
 - Quality of hire (performance + productivity + retention)
 - Hiring channel efficiency
 - Time to hire
- **Supports your DEI initiatives**

Why Choose SkillBank?

- **Fast tracks your adoption of Competency Based Hiring**
- **Enhances your existing hiring workflows without disruption**
- **Provides a turn-key data driven hiring process that eliminates biases**
- **Reveals applicant proficiency *and* motivation to meet your job requirements**
- **Reduces your dependency on the resume**
- **Two breakthrough technologies**
 - **Job Competency Units**[™] — precise suites of essential competencies for each job
 - **Job Competency Signals**[™] — a standardized approach that's like FICO for hiring

The Competency Insight Platform

- **Enterprise ready cloud native SaaS platform**
- **Integrates with existing technologies and workflows**
- **Applicant / Staff interfaces quickly capture proficiency *and* motivation**
 - **What do you like to do** – Task affinity improves job performance and reduces turnover
 - **What are you good at** – Proficiency across the suite of job specific competencies
- **Recruiter / Manager interfaces provide answers available nowhere else**
 - **The right person for the job** – Quickly identify top candidates at any scale
 - **The right job for the person** – Evaluate every applicant for every job
 - **Skill gaps and career pathing** – Training and growth opportunities

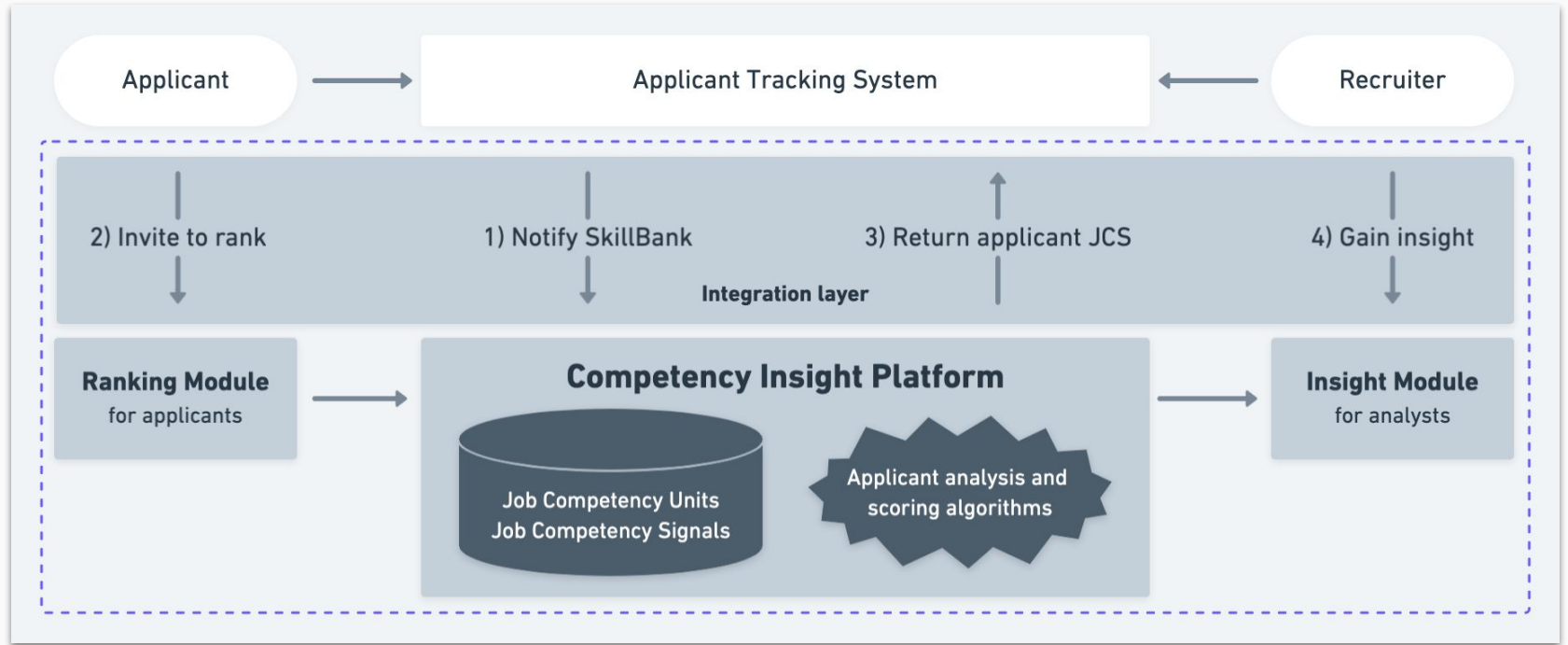


Product Briefing

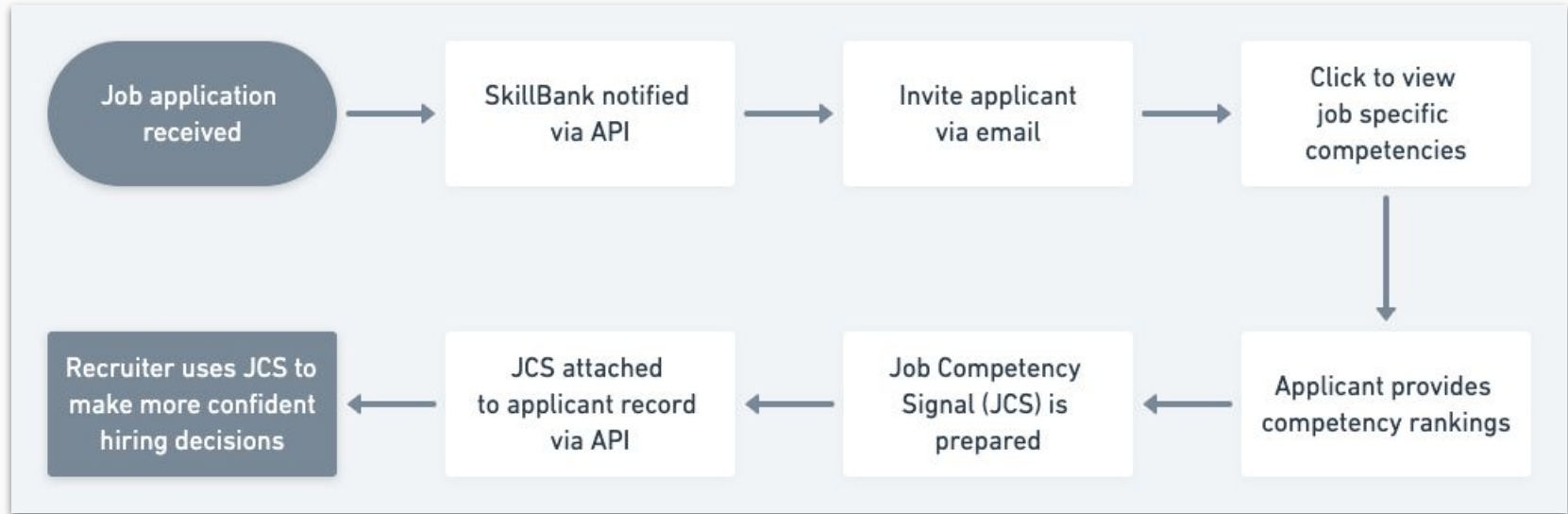
Schedule a demo

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CI Platform Architecture



ATS Workflow



Onboarding Process

